

JUNIOR SALES REPRESENTATIVE DUBLIN

Established in 1832, McMahon's is Ireland's largest independent Builder Providers Group.

As a key part of sustained development for our new branch in Dublin, we now require a Junior Sales Representative for the North Dublin, Meath, Louth area.

Job Description

- Develop, administer and maintain target market and prospective client contact database
- Review likely target market and identify prospective clients
- Review planning applications, databases, information sources and media to establish list of prospects
- Represent the James McMahon Company in a professional manner
- Provide daily feedback to your Manager
- Maintain a call log sheet for reporting purposes

The ideal candidate will have:

- Ability to work under pressure and achieve a weekly sales target
- Ability to work to KPI's.
- An understanding of energy building product efficiencies however training will be provided in this area.
- Energetic, dynamic interpersonal skills with proven ability to establish and develop pro-active relationships at all levels
- High level of customer service orientation
- Excellent ability to sell in the building industry

Knowledge, experience and qualifications:

A Diploma would be an advantage & at least 1 year experience in similar role, preferable in the building industry. Training will be provided with regard to our full product listings.

Good technical/ general understanding of the building industry (however further product training provided). This position will involve responsibility for leading the growth of our Dublin branch's market share in the area for the Company's full line of building material products.

If you are interested in this challenging and rewarding role, please forward your most recent career details to:

The HR Manager, James McMahon Ltd., Ashbourne Hall, Ashbourne Business Park, Dock Road Limerick. Tel:061-4840010 or alternately apply online: tonydelaney@jcmahon.com